

Market Update Changes from Last Month

45 homes were sold in Palo Alto in March 2022, which is 165% up from 17 sales the month before.

Median Sale Price showed a 4% increase from \$4,127,000 in February 2022 to \$4,300,000 in March 2022.

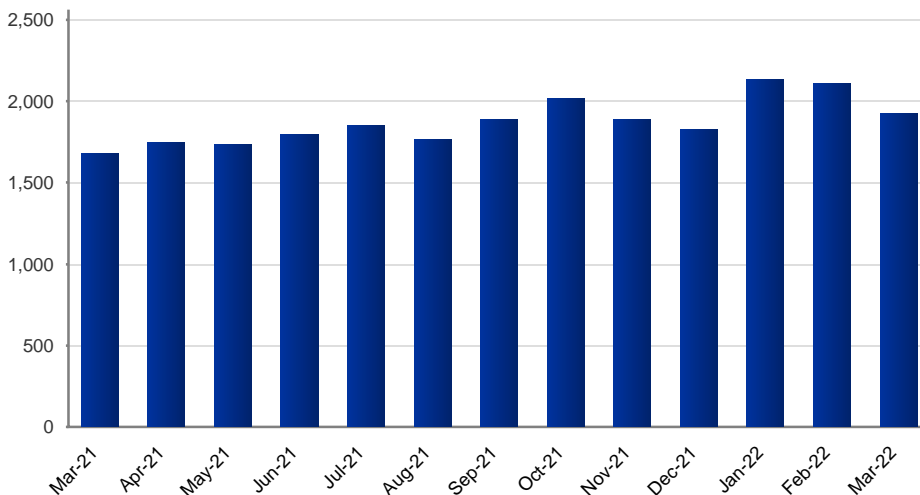
March 2022 Days on Market (DOM) rose to 8 from 6 in February 2022.

On average, sellers in Palo Alto received 112% of their asking price in March 2022 compared to 118% in February 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	12	\$6,225,000	8	\$1,899
Second	11	\$4,635,800	7	\$1,714
Third	11	\$3,812,000	6	\$1,864
Bottom	11	\$3,220,000	8	\$1,916

Average Price per Sq. Ft. - Last 12 months



Brian Chancellor

License # 01174998
brianc@sereno.com | 650-303-5511
Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 45
Mar 2021: 37
+22%

HOMES LISTED

Mar 2022: 63
Mar 2021: 74
-15%

MED. SALES PRICE

Mar 2022: \$4.30M
Mar 2021: \$3.46M
+24%

AVG. \$ PER SQ. FT.

Mar 2022: \$ 1924
Mar 2021: \$ 1683
+14%

MED. DOM

Mar 2022: 8
Mar 2021: 8
0%

% LP REC'D

Mar 2022: 112%
Mar 2021: 105%
+7%

MO. TO SELL

Mar 2022: 1.5
Mar 2021: 2.2
-32%

Market Update

Changes from Last Month

23 homes were sold in Los Altos in March 2022, which is 109% up from 11 sales the month before.

Median Sale Price showed a 2% decrease from \$4,600,000 in February 2022 to \$4,500,000 in March 2022.

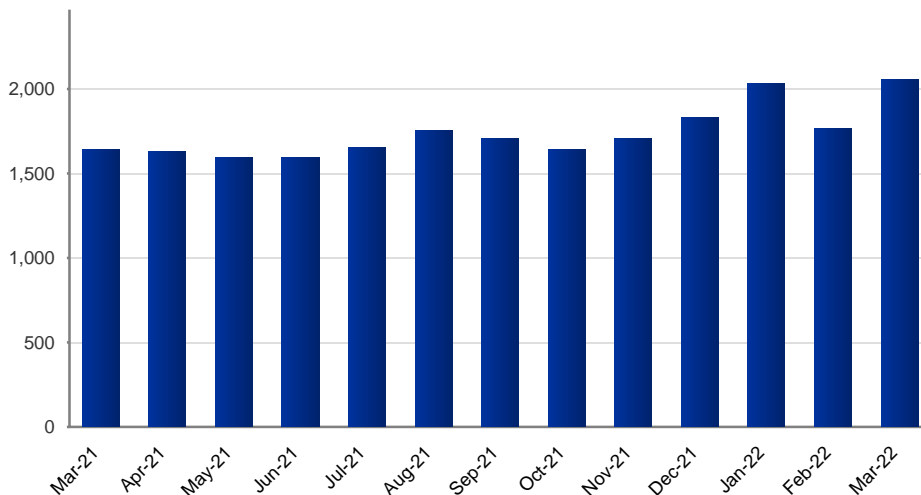
March 2022 Days on Market (DOM) dropped to 7 from 8 in February 2022.

On average, sellers in Los Altos received 120% of their asking price in March 2022 compared to 118% in February 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	6	\$5,600,000	6	\$1,867
Second	6	\$4,575,000	7	\$1,975
Third	6	\$4,150,000	9	\$1,894
Bottom	5	\$3,500,000	7	\$1,753

Average Price per Sq. Ft. - Last 12 months



Brian Chancellor

License # 01174998
 brian@sereno.com | 650-303-5511
 Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 23
 Mar 2021: 32
-28%

HOMES LISTED

Mar 2022: 36
 Mar 2021: 40
-10%

MED. SALES PRICE

Mar 2022: \$4.50M
 Mar 2021: \$3.74M
+20%

AVG. \$ PER SQ. FT.

Mar 2022: \$ 2058
 Mar 2021: \$ 1643
+25%

MED. DOM

Mar 2022: 7
 Mar 2021: 9
-22%

% LP REC'D

Mar 2022: 120%
 Mar 2021: 107%
+12%

MO. TO SELL

Mar 2022: 1.3
 Mar 2021: 1.7
-24%

Market Update Changes from Last Month

50 homes were sold in Redwood City in March 2022, which is 61% up from 31 sales the month before.

Median Sale Price showed a 10% increase from \$2,360,000 in February 2022 to \$2,592,500 in March 2022.

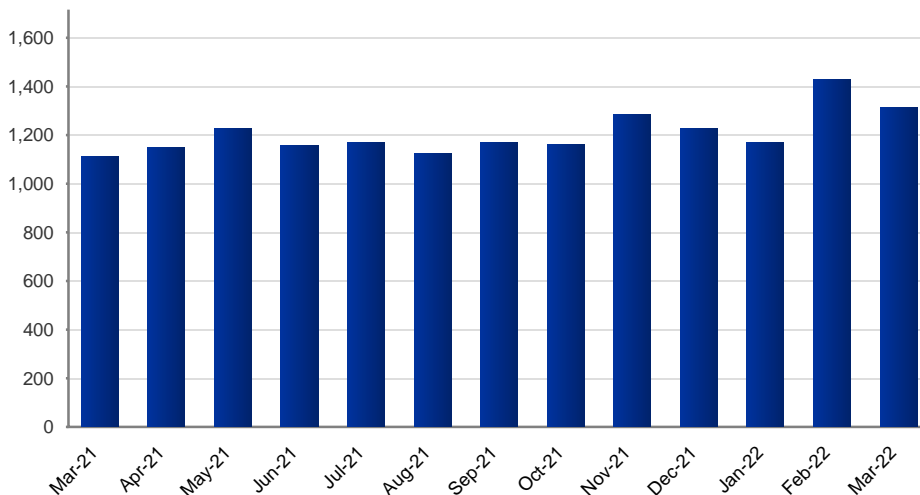
March 2022 Days on Market (DOM) stayed the same at 7 from 7 in February 2022.

On average, sellers in Redwood City received 119% of their asking price in March 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	13	\$3,600,000	7	\$1,214
Second	13	\$2,800,000	7	\$1,372
Third	12	\$1,997,500	8	\$1,362
Bottom	12	\$1,277,500	8	\$1,128

Average Price per Sq. Ft. - Last 12 months



Brian Chancellor

License # 01174998
brianc@sereno.com | 650-303-5511
Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 50
Mar 2021: 49 **+2%**

HOMES LISTED

Mar 2022: 82
Mar 2021: 82 **0%**

MED. SALES PRICE

Mar 2022: \$2.59M
Mar 2021: \$2.06M **+26%**

AVG. \$ PER SQ. FT.

Mar 2022: \$ 1314
Mar 2021: \$ 1111 **+18%**

MED. DOM

Mar 2022: 7
Mar 2021: 6 **+17%**

% LP REC'D

Mar 2022: 119%
Mar 2021: 108% **+10%**

MO. TO SELL

Mar 2022: 1.1
Mar 2021: 1.4 **-21%**

Market Update Changes from Last Month

29 homes were sold in San Carlos in March 2022, which is 123% up from 13 sales the month before.

Median Sale Price showed a 15% increase from \$2,469,000 in February 2022 to \$2,840,000 in March 2022.

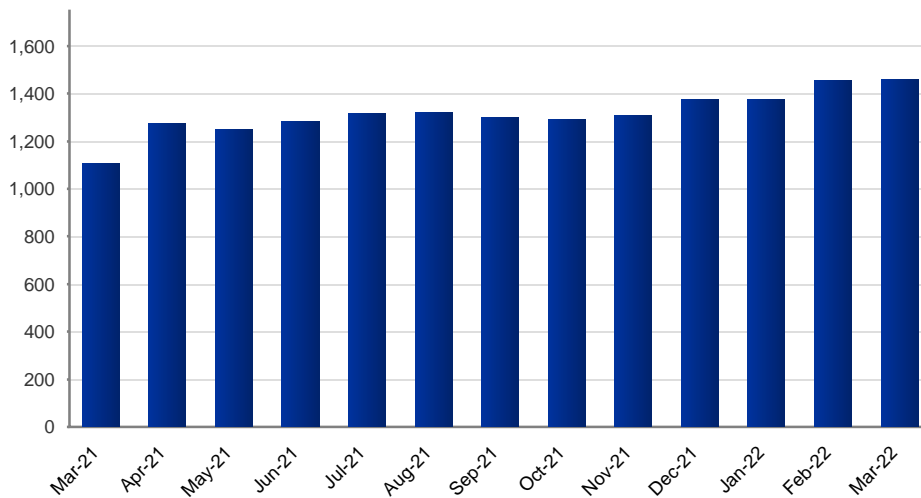
March 2022 Days on Market (DOM) rose to 7 from 6 in February 2022.

On average, sellers in San Carlos received 113% of their asking price in March 2022 compared to 117% in February 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	8	\$4,200,000	7	\$1,403
Second	7	\$3,000,000	7	\$1,314
Third	7	\$2,650,000	8	\$1,535
Bottom	7	\$1,950,000	3	\$1,448

Average Price per Sq. Ft. - Last 12 months



Brian Chancellor

License # 01174998
brianc@sereno.com | 650-303-5511
Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 29
Mar 2021: 31
-6%

HOMES LISTED

Mar 2022: 33
Mar 2021: 30
+10%

MED. SALES PRICE

Mar 2022: \$2.84M
Mar 2021: \$2.13M
+34%

AVG. \$ PER SQ. FT.

Mar 2022: \$ 1461
Mar 2021: \$ 1107
+32%

MED. DOM

Mar 2022: 7
Mar 2021: 8
-12%

% LP REC'D

Mar 2022: 113%
Mar 2021: 105%
+8%

MO. TO SELL

Mar 2022: 0.8
Mar 2021: 0.8
0%

Market Update Changes from Last Month

7 homes were sold in Woodside in March 2022, which is 133% up from 3 sales the month before.

Median Sale Price showed a 52% increase from \$2,240,000 in February 2022 to \$3,400,000 in March 2022.

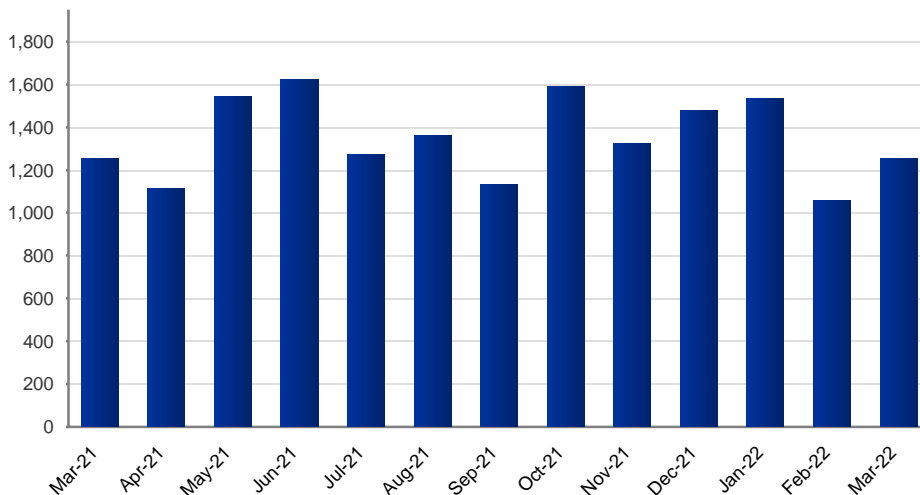
March 2022 Days on Market (DOM) dropped to 6 from 75 in February 2022.

On average, sellers in Woodside received 108% of their asking price in March 2022 compared to 110% in February 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	2	\$6,269,000	9	\$1,047
Second	2	\$3,712,500	5	\$1,250
Third	2	\$2,637,500	2	\$1,495
Bottom	1	\$1,250,000	6	\$954

Average Price per Sq. Ft. - Last 12 months



Brian Chancellor

License # 01174998
brianc@sereno.com | 650-303-5511
Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 7
Mar 2021: 10 **-30%**

HOMES LISTED

Mar 2022: 11
Mar 2021: 20 **-45%**

MED. SALES PRICE

Mar 2022: \$3.40M
Mar 2021: \$4.19M **-19%**

AVG. \$ PER SQ. FT.

Mar 2022: \$ 1253
Mar 2021: \$ 1251 **+0%**

MED. DOM

Mar 2022: 6
Mar 2021: 9 **-33%**

% LP REC'D

Mar 2022: 108%
Mar 2021: 102% **+6%**

MO. TO SELL

Mar 2022: 3.9
Mar 2021: 4.5 **-13%**

Market Update

Changes from Last Month

61 homes were sold in San Mateo in March 2022, which is 126% up from 27 sales the month before.

Median Sale Price showed a 9% increase from \$2,050,000 in February 2022 to \$2,225,000 in March 2022.

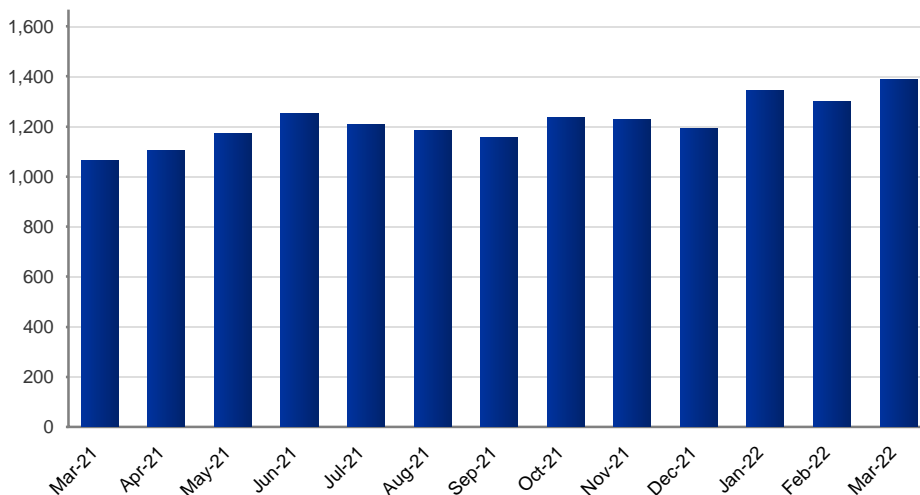
March 2022 Days on Market (DOM) dropped to 7 from 8 in February 2022.

On average, sellers in San Mateo received 119% of their asking price in March 2022 compared to 117% in February 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	16	\$3,015,000	7	\$1,489
Second	15	\$2,502,000	5	\$1,260
Third	15	\$1,910,000	7	\$1,436
Bottom	15	\$1,414,000	7	\$1,190

Average Price per Sq. Ft. - Last 12 months



Brian Chancellor

License # 01174998
 brian@sereno.com | 650-303-5511
 Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 61
 Mar 2021: 53
+15%

HOMES LISTED

Mar 2022: 73
 Mar 2021: 71
+3%

MED. SALES PRICE

Mar 2022: \$2.23M
 Mar 2021: \$1.85M
+20%

AVG. \$ PER SQ. FT.

Mar 2022: \$ 1389
 Mar 2021: \$ 1067
+30%

MED. DOM

Mar 2022: 7
 Mar 2021: 8
-12%

% LP REC'D

Mar 2022: 119%
 Mar 2021: 108%
+10%

MO. TO SELL

Mar 2022: 0.7
 Mar 2021: 0.9
-22%

Market Update

Changes from Last Month

48 homes were sold in Sunnyvale in March 2022, which is 37% up from 35 sales the month before.

Median Sale Price showed a 9% increase from \$2,500,888 in February 2022 to \$2,719,000 in March 2022.

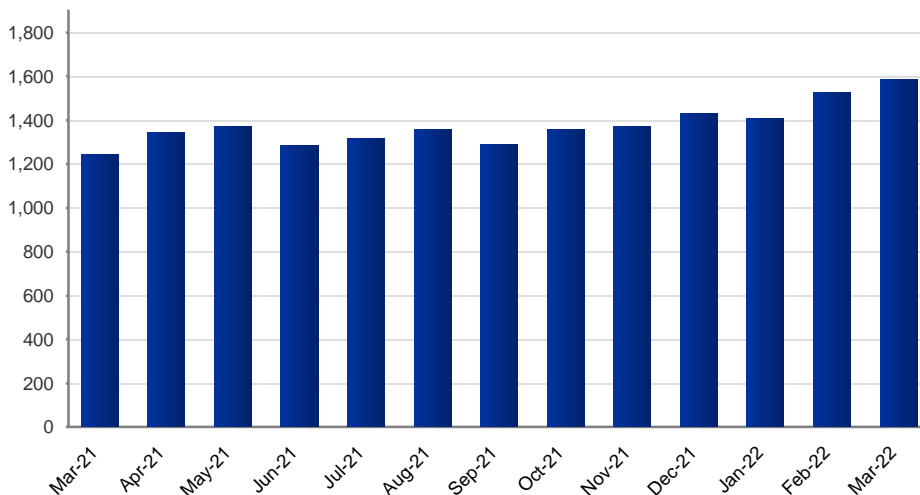
March 2022 Days on Market (DOM) stayed the same at 7 from 7 in February 2022.

On average, sellers in Sunnyvale received 121% of their asking price in March 2022 compared to 123% in February 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	12	\$3,760,000	8	\$1,548
Second	12	\$3,044,000	7	\$1,640
Third	12	\$2,500,000	8	\$1,606
Bottom	12	\$1,936,000	7	\$1,337

Average Price per Sq. Ft. - Last 12 months



Brian Chancellor

License # 01174998
 brianc@sereno.com | 650-303-5511
 Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 48
 Mar 2021: 62
-23%

HOMES LISTED

Mar 2022: 94
 Mar 2021: 73
+29%

MED. SALES PRICE

Mar 2022: \$2.72M
 Mar 2021: \$2.01M
+36%

AVG. \$ PER SQ. FT.

Mar 2022: \$ 1587
 Mar 2021: \$ 1245
+27%

MED. DOM

Mar 2022: 7
 Mar 2021: 7
0%

% LP REC'D

Mar 2022: 121%
 Mar 2021: 112%
+8%

MO. TO SELL

Mar 2022: 1.0
 Mar 2021: 0.8
+25%

Market Update Changes from Last Month

65 homes were sold in Santa Clara in March 2022, which is 71% up from 38 sales the month before.

Median Sale Price showed a 3% increase from \$1,904,500 in February 2022 to \$1,965,000 in March 2022.

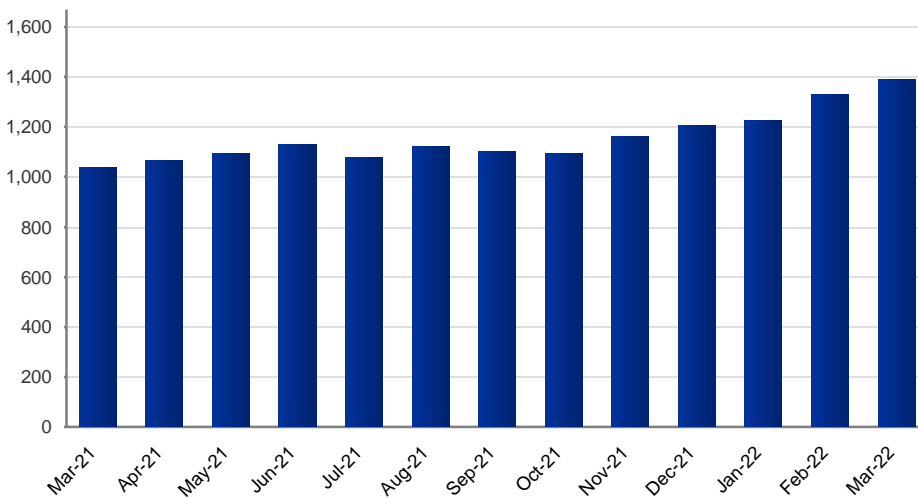
March 2022 Days on Market (DOM) stayed the same at 7 from 7 in February 2022.

On average, sellers in Santa Clara received 123% of their asking price in March 2022 compared to 121% in February 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	17	\$2,450,000	6	\$1,354
Second	16	\$2,098,000	8	\$1,393
Third	16	\$1,850,000	7	\$1,298
Bottom	16	\$1,594,444	7	\$1,332

Average Price per Sq. Ft. - Last 12 months



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License # 01174998
brianc@sereno.com | 650-303-5511
Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 65
Mar 2021: 44 **+48%**

HOMES LISTED

Mar 2022: 70
Mar 2021: 64 **+9%**

MED. SALES PRICE

Mar 2022: \$1.96M
Mar 2021: \$1.69M **+16%**

AVG. \$ PER SQ. FT.

Mar 2022: \$ 1391
Mar 2021: \$ 1040 **+34%**

MED. DOM

Mar 2022: 7
Mar 2021: 8 **-12%**

% LP REC'D

Mar 2022: 123%
Mar 2021: 110% **+12%**

MO. TO SELL

Mar 2022: 0.5
Mar 2021: 1.2 **-58%**

MARCH 2022

Half Moon Bay

Market Update Changes from Last Month

11 homes were sold in Half Moon Bay in March 2022, which is 57% up from 7 sales the month before.

Median Sale Price showed a 12% increase from \$1,750,000 in February 2022 to \$1,953,000 in March 2022.

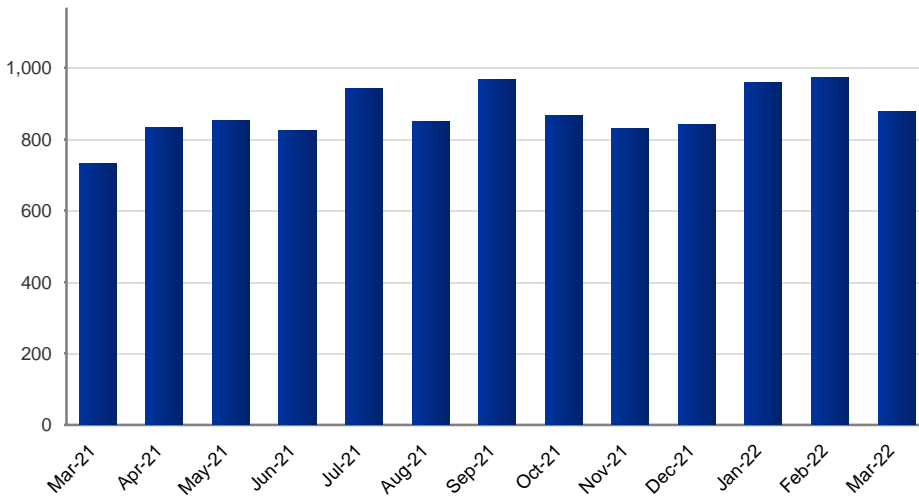
March 2022 Days on Market (DOM) rose to 10 from 8 in February 2022.

On average, sellers in Half Moon Bay received 115% of their asking price in March 2022 compared to 116% in February 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	3	\$2,500,000	13	\$820
Second	3	\$2,028,500	10	\$888
Third	3	\$1,575,000	6	\$819
Bottom	2	\$1,315,000	11	\$952

Average Price per Sq. Ft. - Last 12 months



Brian Chancellor

License # 01174998
brianc@sereno.com | 650-303-5511
Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 11
Mar 2021: 7
0%

HOMES LISTED

Mar 2022: 11
Mar 2021: 15
-27%

MED. SALES PRICE

Mar 2022: \$1.95M
Mar 2021: \$1.70M
+15%

AVG. \$ PER SQ. FT.

Mar 2022: \$ 879
Mar 2021: \$ 731
+20%

MED. DOM

Mar 2022: 10
Mar 2021: 23
-57%

% LP REC'D

Mar 2022: 115%
Mar 2021: 101%
+14%

MO. TO SELL

Mar 2022: 0.8
Mar 2021: 1.3
-38%

Market Update

Changes from Last Month

34 homes were sold in Pacifica in March 2022, which is 100% up from 17 sales the month before.

Median Sale Price showed a 19% increase from \$1,305,000 in February 2022 to \$1,550,500 in March 2022.

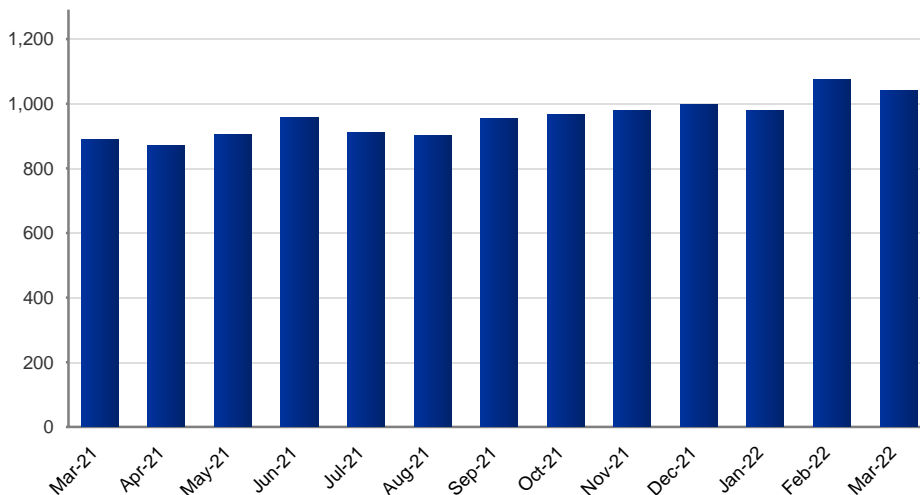
March 2022 Days on Market (DOM) rose to 8 from 7 in February 2022.

On average, sellers in Pacifica received 116% of their asking price in March 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	9	\$1,900,000	12	\$904
Second	9	\$1,625,000	7	\$994
Third	8	\$1,460,000	11	\$1,047
Bottom	8	\$1,270,000	8	\$1,073

Average Price per Sq. Ft. - Last 12 months



Brian Chancellor

License # 01174998
 brian@sereno.com | 650-303-5511
 Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 34
 Mar 2021: 22 **+55%**

HOMES LISTED

Mar 2022: 28
 Mar 2021: 29 **-3%**

MED. SALES PRICE

Mar 2022: \$1.55M
 Mar 2021: \$1.28M **+21%**

AVG. \$ PER SQ. FT.

Mar 2022: \$ 1040
 Mar 2021: \$ 889 **+17%**

MED. DOM

Mar 2022: 8
 Mar 2021: 10 **-20%**

% LP REC'D

Mar 2022: 116%
 Mar 2021: 108% **+7%**

MO. TO SELL

Mar 2022: 0.9
 Mar 2021: 1.1 **-18%**

Market Update Changes from Last Month

42 homes were sold in Daly City in March 2022, which is 110% up from 20 sales the month before.

Median Sale Price showed a 1% decrease from \$1,355,000 in February 2022 to \$1,337,500 in March 2022.

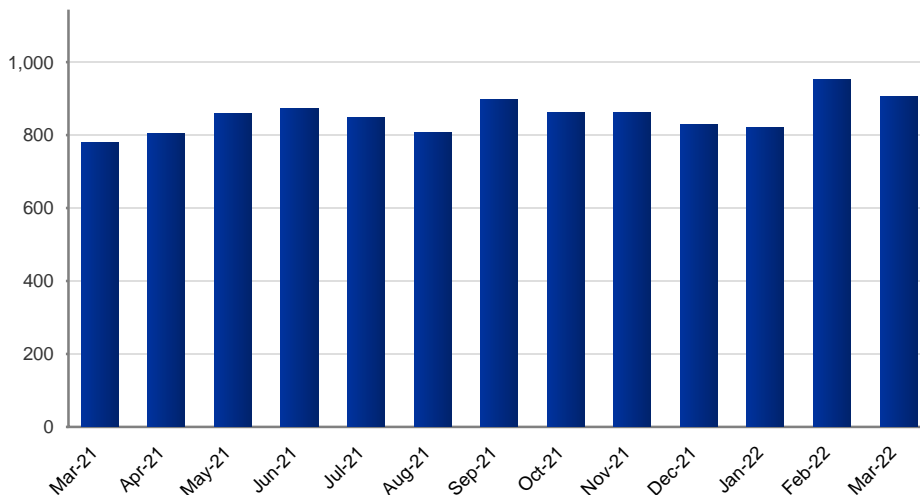
March 2022 Days on Market (DOM) dropped to 8 from 9 in February 2022.

On average, sellers in Daly City received 117% of their asking price in March 2022 compared to 122% in February 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	11	\$1,660,000	7	\$618
Second	11	\$1,450,000	7	\$994
Third	10	\$1,215,000	10	\$876
Bottom	10	\$973,500	10	\$820

Average Price per Sq. Ft. - Last 12 months



Brian Chancellor

License # 01174998
brianc@sereno.com | 650-303-5511
Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 42
Mar 2021: 36
+17%

HOMES LISTED

Mar 2022: 47
Mar 2021: 40
+18%

MED. SALES PRICE

Mar 2022: \$1.34M
Mar 2021: \$1.18M
+13%

AVG. \$ PER SQ. FT.

Mar 2022: \$ 906
Mar 2021: \$ 781
+16%

MED. DOM

Mar 2022: 8
Mar 2021: 12
-33%

% LP REC'D

Mar 2022: 117%
Mar 2021: 111%
+5%

MO. TO SELL

Mar 2022: 1.3
Mar 2021: 1.7
-24%

Market Update Changes from Last Month

19 homes were sold in San Bruno in March 2022, which is 58% up from 12 sales the month before.

Median Sale Price showed a 14% increase from \$1,450,000 in February 2022 to \$1,660,000 in March 2022.

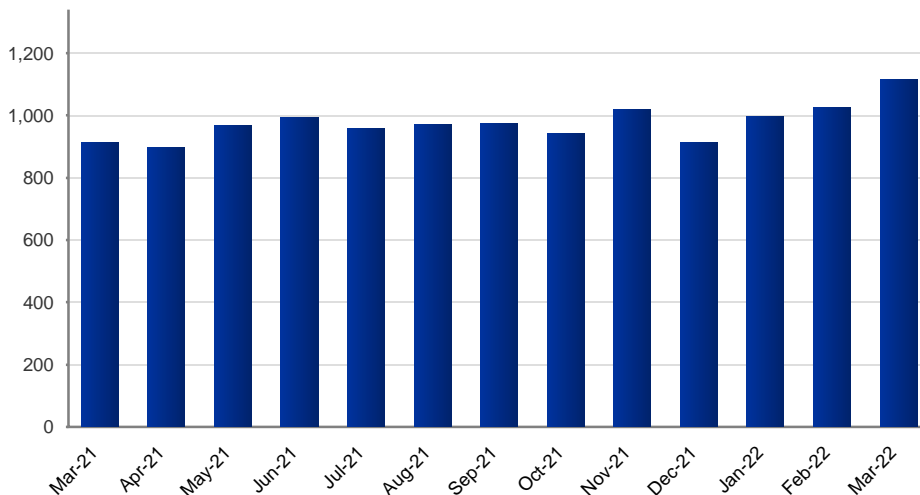
March 2022 Days on Market (DOM) stayed the same at 7 from 7 in February 2022.

On average, sellers in San Bruno received 116% of their asking price in March 2022 compared to 115% in February 2022.

March Sales Details

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG. \$ SQ.FT.
Top	5	\$1,935,000	7	\$1,056
Second	5	\$1,700,100	6	\$1,235
Third	5	\$1,620,000	13	\$1,005
Bottom	4	\$1,317,500	7	\$988

Average Price per Sq. Ft. - Last 12 months



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License # 01174998
brianc@sereno.com | 650-303-5511
Sereno

Single Family Homes

Year over Year Comparison

HOMES SOLD

Mar 2022: 19
Mar 2021: 21
-10%

HOMES LISTED

Mar 2022: 25
Mar 2021: 27
-7%

MED. SALES PRICE

Mar 2022: \$1.66M
Mar 2021: \$1.41M
+18%

AVG. \$ PER SQ. FT.

Mar 2022: \$ 1116
Mar 2021: \$ 913
+22%

MED. DOM

Mar 2022: 7
Mar 2021: 8
-12%

% LP REC'D

Mar 2022: 116%
Mar 2021: 110%
+5%

MO. TO SELL

Mar 2022: 0.7
Mar 2021: 1.0
-30%