

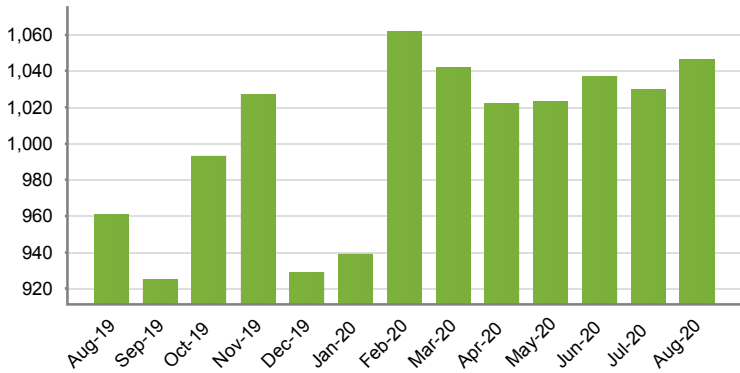
BY THE NUMBERS

August 2020
San Mateo County
Market Report:
Single Family Homes

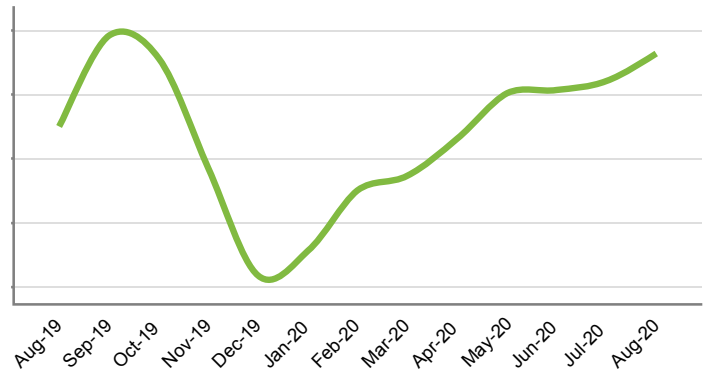
| | MED. SALES PRICE | CLOSED SALES | AVG. DOM | % OLP REC'D | % LP REC'D | MO. TO SELL |
|-----------------|------------------|--------------|-----------|-------------|-------------|-------------|
| AUG 2020 | \$1.80M | 387 | 27 | 101% | 102% | 1.7 |
| AUG 2019 | \$1.55M | 341 | 33 | 103% | 104% | 1.4 |

| QUARTILE | SOLD | MED SALE PRICE | MED DOM | AVG DOM | SQ.FT. | AVG. \$ SQ.FT. | LOT SQ.FT. |
|----------|------|----------------|---------|---------|--------|----------------|------------|
| Top | 97 | \$3,800,000 | 14 | 40 | 3,702 | \$1,223 | 33,685 |
| Second | 97 | \$2,100,000 | 10 | 23 | 2,105 | \$1,006 | 9,411 |
| Third | 97 | \$1,555,000 | 13 | 23 | 1,760 | \$883 | 6,203 |
| Bottom | 96 | \$1,100,000 | 13 | 23 | 1,301 | \$827 | 5,403 |

AVG. \$ PER SQ. FT. - 12 MONTHS



ACTIVE INVENTORY - 12 MONTHS



MED LIST PRICE & MED SALE PRICE VS. AVG DOM - ROLLING 24 MONTHS

